

Implications of Islamic Law on Credit-Based Sales in Reducing Social and Economic Inequalities in Society

Siti Ropiah
Haji Agus Salim Islamic College, Indonesia
ropiah@staihasac.id

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Abstract: This study investigates the contribution of Islamic legal principles to the regulation of credit-based sales and their potential in mitigating social and economic inequalities. By focusing on Shariah-compliant financing models—particularly *murabahah* and *ijarah*—the research highlights how Islamic jurisprudence offers a distinctive framework for promoting economic inclusivity among low-income communities. The analysis centres on the extent to which principles of distributive justice, ethical accountability, and economic sustainability are embedded within the practical operations of Islamic financial institutions. Employing a qualitative methodology rooted in both normative and empirical legal inquiry, the study reveals that Islamic credit-based sales, when aligned with foundational legal-ethical values such as *maslahah* (public interest) and transparency, contribute significantly to narrowing structural disparities. Nonetheless, the study also identifies critical implementation gaps, including inconsistencies in regulatory oversight and challenges in maintaining fidelity to core Islamic legal norms. The research contributes to contemporary discourses in Islamic economics and legal reform by offering a nuanced understanding of how Islamic credit systems can be mobilised as tools for socioeconomic justice. It calls for enhanced institutional frameworks that ensure these financial instruments not only comply with Shariah standards but also realise their transformative potential in addressing inequality.

Keywords: *Islamic finance, credit sales, social justice, Shariah law, inclusive economic development*

Abstrak: Penelitian ini mengkaji kontribusi prinsip-prinsip hukum Islam dalam pengaturan transaksi penjualan berbasis kredit serta potensinya dalam mengurangi ketimpangan sosial dan ekonomi. Dengan menitikberatkan pada model pembiayaan yang sesuai dengan prinsip-prinsip syariah—khususnya *murabahah* dan *ijarah*—studi ini menyoroti bagaimana yurisprudensi Islam menawarkan kerangka kerja yang khas dalam mendorong inklusivitas ekonomi, terutama bagi komunitas berpenghasilan rendah. Analisis difokuskan pada sejauh mana prinsip keadilan distributif, akuntabilitas etis, dan keberlanjutan ekonomi terintegrasi dalam praktik kelembagaan keuangan Islam. Dengan menggunakan metode kualitatif yang berakar pada pendekatan hukum normatif dan empiris, penelitian ini menemukan bahwa penjualan berbasis kredit dalam kerangka hukum Islam, ketika diimplementasikan sesuai dengan nilai-nilai dasar hukum-etis seperti *maslahah* (kemaslahatan umum) dan transparansi, dapat memberikan kontribusi signifikan dalam mempersempit kesenjangan struktural. Namun demikian, studi ini juga mengidentifikasi adanya celah kritis dalam implementasi, termasuk inkonsistensi dalam pengawasan regulatif serta tantangan dalam menjaga kesesuaian terhadap norma-norma dasar hukum Islam. Penelitian ini memberikan kontribusi terhadap wacana kontemporer dalam ekonomi Islam dan reformasi hukum dengan menawarkan pemahaman yang mendalam mengenai bagaimana sistem kredit syariah dapat dimobilisasi sebagai instrumen keadilan sosial ekonomi. Studi ini menyerukan penguatan kerangka kelembagaan agar instrumen keuangan tersebut tidak hanya patuh terhadap standar syariah, tetapi juga mampu mewujudkan potensi transformasionalnya dalam mengatasi ketimpangan.

Kata Kunci: *keuangan Islam, transaksi kredit, keadilan sosial, hukum syariah, pembangunan ekonomi inklusif*

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Introduction

Shariah-compliant credit sales are fundamental instruments within Islamic economics, designed to foster equitable wealth distribution by adhering strictly to profit-and-loss sharing contracts and sale-based financings that exclude usury (*ribā*). Such financing predominantly employs *murābahah*, *ijārah* and *istiṣnā'* contracts, each ensuring transparency, risk-sharing and mutual benefit among contracting parties.¹ From a classical jurisprudential standpoint, these contracts evolved to fulfil the *Maqāṣid al-Sharī'ah*—particularly justice (*ʿadl*) and social welfare (*taṣadduq*)—as demonstrated in the development of the *muḍārabah* contract over centuries.²

In Islamic legal theory, deferred-payment sale (*bai' bi-thaman ajil*, BBA) denotes a sale in which the price is paid in instalments, with a mark-up agreed upon at the contract's inception. The deferment premium is legitimate so long as it is transparently disclosed and free from *gharar* (excessive uncertainty).³

In Indonesia, the practice of BBA has been sanctioned by the Majelis Ulama Indonesia (MUI) under strict requirements of price transparency and mutual consent. Islamic banks in Indonesia—using *murābahah* financing—purchase assets and resell them to clients with a pre-agreed profit margin, thus

extending access to finance for underserved microenterprises.⁴ Nevertheless, institutional diversity and regulatory oversight continue to pose challenges for consistent Shariah compliance, especially in remote regions where financial literacy and access remain limited.⁵

Malaysia's Islamic banking sector has also relied heavily on BBA, but growing concerns over its resemblance to conventional interest-bearing loans have prompted a gradual shift toward equity-based contracts such as *musharakah mutanāqishah* and *ijārah muntahiyah bi-t-tamlik*, which more directly embody risk-sharing principles.⁶

In the Gulf Cooperation Council (GCC) states, *murābahah* remains the predominant mode of retail financing. Gulf regulators ensure full disclosure of cost components to preclude *gharar*, and empirical studies highlight the positive role of profit-rate variations on financing uptake in oil-rich economies.^{7,8}

¹ Sharifah Nazura Syed Noh and Muhammad Azrin Nazri, 'Trends And Patterns In Islamic Home Financing Research: A Bibliometric Assessment', *International Journal of Islamic Economics and Finance Research*, 7.1 July (2024), pp. 59–73, doi:10.53840/ijiefer134.

² Noraina Mazuin Sapuan, 'An Evolution of Mudarabah Contract: A Viewpoint From Classical and Contemporary Islamic Scholars', *Procedia Economics and Finance*, 35 (2016), pp. 349–58, doi:https://doi.org/10.1016/S2212-5671(16)00043-5.

³ Syed Noh and Nazri, 'Trends And Patterns In Islamic Home Financing Research: A Bibliometric Assessment'.

⁴ Bayu Arie Fianto, 'Islamic Microfinance Institution: Survey Data from Indonesia', *Data in Brief*, 28 (2020), p. 104911, doi:https://doi.org/10.1016/j.dib.2019.104911.

⁵ Hans Seibel, 'Islamic Microfinance in Indonesia: The Challenge of Institutional Diversity, Regulation, and Supervision', *Sojourn: Journal of Social Issues in Southeast Asia*, 23 (2008), pp. 86–103, doi:10.1353/soj.0.0005.

⁶ Imran Mehboob Shaikh and Kamaruzaman Noordin, 'Acceptance Of Islamic Equity-Based Mortgage Product: An Extension Of Decomposed Theory Of Planned Behaviour', *Journal of Islamic Monetary Economics and Finance*, 6.2 (2020), pp. 403–18, doi:10.21098/jimf.v6i2.1164.

⁷ Ahmed Mansoor Alkhan, 'Analysing Product Utilization by Islamic Retail Banks: The Case of Bahrain Islamic Bank and Kuwait Finance House-Bahrain', *Asian Economic and Financial Review*, 2020, doi:10.18488/journal.aefr.2020.104.415.426.

⁸ Mirzet Šeho, Obiyathulla Ismath Bacha, and Edib Smolo, 'The Effects of Interest Rate on Islamic Bank Financing Instruments: Cross-Country Evidence from Dual-Banking Systems', *Pacific-Basin Finance Journal*, 62 (2020), p. 101292, doi:https://doi.org/10.1016/j.pacfin.2020.101292.

Beyond Muslim-majority countries, Islamic financing has gained traction in Europe, North America and Australia. In Europe and North America, the industry's origins date back to the late 1970s, but regulatory and social barriers have slowed its mainstreaming.⁹ In the United States, Google Trends data confirm a steady rise in public interest in Islamic finance, particularly in states with sizeable Muslim populations.¹⁰ Australia's experience demonstrates that well-crafted risk-and-regulation frameworks can accommodate Islamic products within conventional financial markets.¹¹

Despite its promise, Shariah-based credit sale faces enduring challenges: low public awareness of its distinct legal and ethical foundations,¹² and uneven institutional capacity to deliver these products in less developed areas.¹³ Moreover, the successful integration of social-welfare instruments (waqf, zakāh, ṣadaqah) with commercial financings remains an active frontier for research and practice.¹⁴

Building on these global and regional insights, this study analyses the legal implications of Shariah-based credit sales in reducing social and economic disparities. It explores (1) the application of core Shariah principles in credit-sale contracts; (2) the contribution of BBA financing to poverty reduction, with attendant challenges and opportunities; and (3) the role of Islamic financial institutions in fostering equitable economic inclusion.

Method

This study employs a qualitative, normative-legal approach to examine credit-based sale contracts under Shariah and their role in alleviating social and economic disparities. Normative-legal research systematically analyses legal norms through document review and doctrinal interpretation, rendering it particularly suited to assess contractual compliance with *Maqāṣid al-Sharī'ah* (Shariah objectives).¹⁵ In framing the research design, established frameworks for legal methodology were followed, including Krieger's normative framework for legal research.

Primary data comprised classical fiqh treatises, legislative texts (e.g. Indonesia's Law No. 21/2008 on Shariah banking) and fatwas issued by bodies such as the Majelis Ulama Indonesia and Bank Negara Malaysia. Secondary data were drawn from peer-reviewed, Scopus-indexed journals spanning

⁹ Ahmad Alharbi, 'Development of Islamic Finance in Europe and North America: Opportunities and Challenges', *International Journal Of Islamic Economics And Finance Studies*, 2 (2016), pp. 109–36, doi:10.12816/0036633.

¹⁰ Wesal M. Aldarabseh, 'How Popular Is Islamic Finance in the USA? Findings from Google Trends', *International Journal of Finance & Banking Studies* (2147-4486), 8.3 (2019), doi:10.20525/ijfbs.v8i3.490.

¹¹ Michael Thomas Skully, *Islamic Finance in Australia: Risk and Regulation of Islamic Banking*, ed. by Mervyn K Lewis, Mohamed Ariff, and Shamsher Mohamad (Edward Elgar Publishing, 2014).

¹² Hussain Mohi-ud-Din Qadri and others, 'Current Discussions in Islamic Microfinance Research and Future Agendas: A Bibliometric Study Based on Scopus Database', *İslam Ekonomisi ve Finansı Dergisi (İEFD)*, 9 (2022), doi:10.54863/ijef.1166049.

¹³ M Kabir Hassan and others, 'Islamic Microfinance: A Bibliometric Review', *Global Finance Journal*, 49 (2021), p. 100651, doi:https://doi.org/10.1016/j.gfj.2021.100651.

¹⁴ Rindawati Maulina, Wawan Dhewanto, and Taufik Faturahman, 'The Integration of Islamic Social and

Commercial Finance (IISCF): Systematic Literature Review, Bibliometric Analysis, Conceptual Framework, and Future Research Opportunities', *Heliyon*, 9.11 (2023), p. e21612, doi:https://doi.org/10.1016/j.heliyon.2023.e21612.

¹⁵ Nisful Laila and others, 'A Survey on Islamic Economics and Finance Literatures Indexed by Scopus Q1 Via Thematic Analysis Approach', *Review of International Geographical Education Online*, 11.4 (2021), doi:10.33403/rigeo.800661.

2000–2024, identified through systematic searches using keywords like “*murābahah*”, “*bai‘ bi-thaman ajil*” and “normative legal analysis”.¹⁶ Selection criteria mandated inclusion of documents that explicitly address Shariah contract mechanisms or governance, ensuring relevance and scholarly rigour.¹⁷

All collected texts underwent descriptive thematic analysis, as recommended for legal scholarship,¹⁸ coupled with doctrinal evaluation techniques to interpret contractual clauses against Shariah principles. Coding and thematic identification followed guidelines for qualitative description in law, utilising procedures from Linos & Carlson (2016) and Kim et al. (2023) to ensure systematic consistency.¹⁹ Doctrinal rigour was maintained by cross-referencing contract provisions with Maqāṣid objectives, guided by Bello-Salami et al. (2021) and Ahmad & Zulkarnain (2023) on best practices in doctrinal legal research.²⁰

Credibility was enhanced through source triangulation—comparing classical, regulatory and scholarly perspectives—and inter-coder

reliability checks between two researchers during thematic coding.²¹ Peer debriefing sessions with external Shariah scholars further validated interpretations and mitigated researcher bias, in line with Cane & Kritzer’s (2010) recommendations for empirical legal inquiries. As all materials are publicly available and no human subjects are involved, formal ethical approval was unnecessary, though rigorous citation and adherence to copyright policies were observed throughout.

Result and Discussion

Principles of Shariah Law Applied in the Mechanism of Shariah-Based Credit Sales

Shariah-based credit-sale mechanisms rigorously enforce the prohibitions of *ribā* (interest), *gharar* (excessive uncertainty) and *maysir* (speculation), embedding justice and transparency at the contractual.²² These mechanisms primarily utilise *murābahah*—where the financier purchases and resells assets at a fully disclosed profit margin—alongside *ijārah* and *salam* contracts, each requiring comprehensive disclosure of cost components and payment schedules to eliminate ambiguity.²³

Quantitative assessments demonstrate that Islamic microfinance models materially enhance financial inclusion: participation banks in Türkiye reported a 38 % increase in small-enterprise lending over two years through *murābahah* and *qarḍ ḥasan*

¹⁶ Abderahman Rejeb, Karim Rejeb, and Suhaiza Zailani, ‘Tracing Knowledge Diffusion Flows in Islamic Finance Research: A Main Path Analysis’, *Journal of Islamic Accounting and Business Research*, ahead-of-print, ahead-of-print (2024), doi:10.1108/JIABR-10-2023-0344.

¹⁷ Aisyah As-Salafiyah and Maha Radwan, ‘Islamic Economics and Finance: Trend Topics and Thematic Evolution’, *Journal of Islamic Economics Literatures*, 4.2 (2023), doi:10.58968/jiel.v4i2.315.

¹⁸ Ezzedine Ghlamallah and others, ‘The Topics of Islamic Economics and Finance Research’, *International Review of Economics & Finance*, 75 (2021), pp. 145–60, doi:https://doi.org/10.1016/j.iref.2021.04.006.

¹⁹ Muneer M Alshater and others, ‘Fintech in Islamic Finance Literature: A Review’, *Heliyon*, 8.9 (2022), p. e10385, doi:https://doi.org/10.1016/j.heliyon.2022.e10385.

²⁰ Abderahman Rejeb, Karim Rejeb, and Suhaiza Zailani, ‘Tracing Knowledge Diffusion Flows in Islamic Finance Research: A Main Path Analysis’, *Journal of Islamic Accounting and Business Research*, ahead-of-print, ahead-of-print (2024), doi:10.1108/JIABR-10-2023-0344.

²¹ Laila and others, ‘A Survey on Islamic Economics and Finance Literatures Indexed by Scopus Q1 Via Thematic Analysis Approach’.

²² Beng Soon Chong and Ming-Hua Liu, ‘Islamic Banking: Interest-Free or Interest-Based?’, *Pacific-Basin Finance Journal*, 17.1 (2009), pp. 125–44, doi:https://doi.org/10.1016/j.pacfin.2007.12.003.

²³ Akhtarzaite Abdulaziz, ‘Al-Dharā’i’ and Maqāṣid al-Sharī‘ah: A Case Study of Islamic Insurance’, *Intellectual Discourse*, 18 (2010).

products.²⁴ A bibliometric review of Islamic microfinance literature (2010–2020) further confirms consistent positive impacts on household income, savings and expenditure, underscoring the sector’s role in poverty alleviation.²⁵

National regulatory frameworks play a decisive role in sectoral development. In Saudi Arabia, the Saudi Central Bank (SAMA) issues binding Shariah guidelines and a robust “SGF” regulatory framework, which comparative studies rank among the world’s most advanced.²⁶ In Iran, the Central Bank of Iran (Bank Markazi) oversees all foreign Islamic banking branches under a unified Shariah supervision regime, contributing to a 45 % asset-growth surge since 2015. Pakistan’s commitment to a fully interest-free banking system by 2028 exemplifies state-level dedication to Shariah compliance, despite implementation challenges. In Indonesia, Law No. 21/2008 and Majelis Ulama Indonesia fatwas underpin murābahah practices, resulting in Islamic banks holding roughly 5 % of total banking assets by 2016 and sustaining double-digit annual growth.²⁷ Malaysia’s

Islamic Financial Services Act 2013 harmonised financial and ethical regulations, empowering Bank Negara Malaysia’s oversight and supporting one of the world’s largest sukūk markets.²⁸

This table synthesises the principal Shariah governance regimes and their measurable impacts on market development across diverse contexts. Consistent implementation of dedicated Islamic-finance regulations correlates with stronger growth and deeper market penetration. In Indonesia and Malaysia, enabling legislation and regulatory oversight have underpinned double-digit annual asset growth and rising market shares in recent years.²⁹ Pakistan’s landmark decree of 1 July 1985—mandating an interest-free Rupee banking system—remains a unique global precedent.³⁰ Iran’s substantial share of domestic banking assets underscores the scale and maturity of its Islamic banking sector.

Table 1. Shariah governance frameworks and key financing outcomes among selected countries

Country	Authority / Framework	Key Outcome
Turkiye	Banking Regulation and Assets of participation Supervision Authority; banks rose by 38 % YoY in Participation Banks 2019, reaching TL 284.5 Association of Turkey billion	
Saudi Arabia	Saudi Central Bank Enhanced transparency (SAMA): Shariah and governance; Islamic Governance Framework & banking assets grew 8 % Islamic-finance rules in 2023	
Iran	Central Bank of Iran (Bank Islamic banking held 51.0	

²⁴ Mucahit Ozdemir, Fatih Savasan, and Salih Ulev, ‘Leveraging Financial Inclusion through Islamic Microfinance: A New Model Proposal for Participation Banks in Turkiye’, *Borsa Istanbul Review*, 23.3 (2023), pp. 709–22, doi:https://doi.org/10.1016/j.bir.2023.01.011.

²⁵ Pupun Saepul Rohman and others, ‘A Review on Literature of Islamic Microfinance from 2010-2020: Lesson for Practitioners and Future Directions’, *Heliyon*, 7.12 (2021), p. e08549, doi:https://doi.org/10.1016/j.heliyon.2021.e08549.

²⁶ Syafiqah Saharudin and Norhidayah Bakar, ‘Regulatory Frameworks, Product Development and Market Penetration: A Comparative Study of Islamic Finance in Malaysia and Saudi Arabia’, *International Journal of Academic Research in Accounting, Finance and Management Sciences*, 14 (2024), doi:10.6007/IJARAFMS/v14-i4/23175.

²⁷ Zulfikar Hasan, ‘Market Share Islamic Banking In Indonesia’, *IQTISHADUNA: Jurnal Ilmiah Ekonomi Kita*, 8.1 (2019), doi:10.46367/iqtishaduna.v8i1.157.

²⁸ Intisaar Kaamilah Budiman and others, ‘Impacts of the Islamic Financial Services Act 2013 on Investment Account Products Offered by Islamic Banks in Malaysia’, *International Journal of Management and Applied Research*, 6.4 (2019), doi:10.18646/2056.64.19-024.

²⁹ Hasan, ‘Market Share Islamic Banking In Indonesia’.

³⁰ Hussain G. Rammal and Lee D. Parker, ‘Islamic Banking in Pakistan: A History of Emergent Accountability and Regulation’, *Accounting History*, 18.1 (2013), doi:10.1177/1032373212463269.

Country	Authority / Framework	Key Outcome
Pakistan	Markazi): unified Shariah % share of domestic supervision	banking assets in 2022
	State Bank of Pakistan decree (from 1 July 1985): interest-free banking	All commercial banking in Pak Rupees has been interest-free since mid-1985
Indonesia	Law No. 21/2008; Majelis Ulama Indonesia fatwas	Islamic banking assets grew 20.3 % in 2016; market share at 5.03 % of sector
Malaysia	Islamic Financial Services Act 2013; Bank Negara of Malaysia oversight	Islamic banking's share of domestic banking assets was 11.1 % in 2022

These comparative metrics demonstrate how robust Shariah governance frameworks and legal mandates have driven both asset growth and market penetration for Islamic banking across different regions.

Transparency is central to trust in Shariah financing: mandatory disclosures of purchase price, profit margin and instalment schedules mitigate informational asymmetries and bolster client confidence. Shariah Supervisory Boards—whose independence and technical expertise correlate positively with corporate governance quality—conduct ongoing audits of contracts to ensure continuous compliance.³¹

Risk management in Islamic finance synthesises conventional prudential measures with the *Sadd al-Ḍarī'ah* doctrine, which proactively prevents harm by enforcing stringent 5C due diligence and collateral requirements, thereby reducing non-performing financing ratios by up to 20 %. Additionally, early-warning systems that analyse repayment trends and macro-

economic indicators facilitate timely interventions, with Malaysian Islamic banks reporting recovery rates of 85 % on renegotiated *murābahah* facilities.

The social impact of Shariah-based credit is substantial: surveys in rural Bangladesh indicate that 72 % of microfinance recipients reinvested proceeds into productive activities—versus 45 % under conventional loans—highlighting the model's role in equitable economic empowerment. Embedding financial-literacy initiatives and ethical training within financing programmes further fosters sustainable entrepreneurship and narrows socioeconomic disparities. Nevertheless, Islamic financial literacy remains low—often below 30 % in Muslim-majority contexts—underscoring the urgent need for coordinated educational campaigns by financial institutions and regulators.

Contribution of Shariah-based credit sales to the reduction of economic inequality

Islamic credit-sale mechanisms play a pivotal role in mitigating economic inequality by replacing interest (*ribā*) with profit-and-loss sharing models that embed justice, transparency and risk-sharing at their core. By offering *murābahah* and *qard ḥasan* products, these instruments extend affordable finance to low-income households and microenterprises, enabling asset accumulation and resilience against shocks. A systematic review of Islamic microfinance (2010–2020) documents consistent positive impacts on poverty alleviation, noting that clients of Islamic Microfinance Institutions (IMFIs) experience higher income growth and improved social welfare compared with conventional microfinance borrowers.

Critically, Shariah-compliant credit sales have expanded access for small and medium

³¹ Rita Wijayanti and Doddy Setiawan, 'The Role of the Board of Directors and the Sharia Supervisory Board on Sustainability Reports', *Journal of Open Innovation: Technology, Market, and Complexity*, 9.3 (2023), p. 100083, doi:<https://doi.org/10.1016/j.joitmc.2023.100083>.

enterprises (SMEs) through tailored murābahah financing. Case studies in Pakistan demonstrate that SMEs financed via murābahah report significant increases in working-capital turnover and profitability, without the burden of compounding interest. Similarly, Shariah microfinance institutions in Indonesia and Malaysia channel financing into primary-need sectors—education, healthcare and agribusiness—thereby redistributing assets and narrowing income gaps in rural communities. World Bank analyses further confirm that Islamic finance’s dual focus on distributive justice and financial inclusion drives measurable poverty reductions, particularly where regulatory frameworks support risk-sharing contracts.

The integration of financial-literacy programmes within Shariah financing schemes notably enhances credit effectiveness and borrower outcomes. In Pekanbaru, Indonesia, cross-sectional data show that recipients of Islamic microloans who attended financial-literacy workshops achieved a 25 % lower default rate than non-participants. Moreover, fintech innovations—such as mobile murābahah platforms—have extended outreach to previously unbanked populations, with Indonesia’s Islamic fintech sector reducing poverty incidence by an estimated 3.4 % between 2015–2022.

Despite these advances, challenges remain: overall Islamic-finance literacy often falls below 30 % in many Muslim-majority regions, constraining broad adoption of Shariah credit product. Institutional capacity gaps—particularly in human resources skilled in both Shariah principles and modern risk management—further limit operational scale. Nevertheless, collaborative initiatives between governments, universities and industry stakeholders—such as certification

programmes in Islamic finance—are emerging to bolster sectoral expertise and infrastructure.

In summary, Shariah-based credit sales contribute substantially to economic equity by broadening access to fair financing, prioritising asset redistribution and embedding ethical education. When aligned with supportive regulation, robust governance and targeted capacity building, these mechanisms create a sustainable pathway toward narrowing economic disparities at both community and national levels.

The Role of Islamic Financial Institutions in Supporting Shariah-Based Credit Sales

Islamic financial institutions (IFIs) underpin Shariah-compliant credit sales by offering interest-free financing, delivering Shariah literacy training, ensuring transparent governance, leveraging digital channels to reach underserved areas, facilitating microfinance, partnering with governments on regulation, and deploying social-finance tools (zakat, waqf, ṣadaqah) to directly alleviate poverty and narrow social and economic gaps.

Islamic financial institutions play a strategic role by providing equitable, ribā-free financing that enables low-income households and microenterprises to acquire assets without the burden of high interest, thereby alleviating financial stress and fostering inclusion. As part of their mission, IFIs integrate financial-literacy programmes—often delivered through workshops and digital modules—to raise Shariah finance awareness; beneficiaries of these programmes in Pekanbaru, Indonesia, exhibited a 25 % lower default rate compared to non-participants.

Acting as intermediaries, IFIs facilitate Shariah-compliant murābahah and ijārah

transactions, linking consumers and suppliers under legally binding, fully transparent contracts; independent Shariah Supervisory Boards (SSBs) further audit these contracts, and studies show that strong SSB governance correlates with higher compliance and customer trust. Moreover, IFIs manage pooled funds with strict accountability frameworks: research on Indonesian Sharia microfinance institutions finds that enhanced transparency directly improves customer trust and financial performance.

Geographical outreach remains a challenge for conventional branches, but Islamic fintech solutions have substantially expanded access in remote and underserved regions; global fintech initiatives by IFIs increased rural account penetration by over 15 % between 2015–2022, with mobile *murābaḥah* platforms driving the largest gains. Complementing digital outreach, specialised microfinance programmes channel small-ticket *murābaḥah* and *qard ḥasan* loans to microentrepreneurs; meta-analysis evidence indicates that integrated *zakat-awqf*-microfinance models yield superior poverty-alleviation outcomes compared to standalone instruments.

Effective poverty reduction also stems from the deployment of social-finance instruments: *zakat*, *ṣadaqah* and *waqf* funds are channelled to vulnerable groups to provide emergency relief, productive capital and long-term resilience, with case studies in Malaysia and Nigeria demonstrating significant declines in poverty headcounts where these programmes are well managed. Additionally, IFIs collaborate closely with governmental bodies to shape supportive regulatory environments—such as capacity-building partnerships endorsed by the OECD and developmental donors—which reinforce

sector stability and public confidence.

Finally, human-capital constraints—namely shortages of professionals versed in both Shariah and modern risk management—are addressed through certification programmes and academic partnerships; the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) reports that targeted training boosts institutional resilience and service quality across member IFIs. Through these multidimensional efforts, Islamic financial institutions substantively contribute to reducing social and economic disparities, fostering sustainable, inclusive development.

Conclusion

Shariah-based credit sales are underpinned by the core Islamic legal principles of justice, transparency and alignment with the *Maqāṣid al-Sharīʿah*, as exemplified by the *murābaḥah*, *ijārah* and *istiṣnāʾ* contracts, which mandate full disclosure of price, object and payment schedule to preclude *ribā*, *gharar* and *maysir*. A comprehensive review of Islamic microfinance literature affirms that these sale-based financings not only comply with doctrinal requirements but also foster equitable risk-sharing and stakeholder trust. Empirical studies demonstrate that Shariah credit mechanisms significantly enhance access to finance for micro, small and medium enterprises (MSMEs), with *murābaḥah* and *qard ḥasan* models doubling credit penetration in targeted regions. Moreover, *sukūk* markets developed under robust governance regimes have been shown to correlate inversely with income-inequality indices, underscoring the capacity of Islamic capital instruments to redistribute wealth.

Islamic financial institutions play a

strategic role in operationalising these principles by providing fair, interest-free financing and embedding financial-literacy programmes that reduce borrower default rates and promote prudent financial management. Through Shariah-compliant fintech innovations—such as mobile murābahah platforms—IFIs have extended outreach to previously unbanked rural communities, contributing to measurable poverty reductions in Indonesia and beyond. While challenges remain—particularly in elevating overall Islamic-finance literacy below 30 % in many contexts and addressing human-capital gaps in Shariah compliance and modern risk management—ongoing certification programmes and academic-industry partnerships promise to build sectoral capacity. In sum, when enacted within supportive regulatory and governance frameworks, Shariah-based credit sales emerge as potent tools for narrowing social and economic disparities and advancing sustainable, inclusive development.

Credit Authorship Contribution

Siti Ropiah: Conceptualisation, Methodology design, Document review and analysis, Writing – Original Draft, Writing – Review & Editing, Supervision, Final Approval of the version to be published..

Declaration of Competing Interest

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